



Ally Contract Rate Verification Form

(Complete and include with each Ally contract package)

NOTE: Do not include any customer checks with the contract package.

Customer Name _____ Ally Application Number _____

Buy Rate _____ Expected Reserve \$ _____ (Excludes ADR) Dealer Buy Down Rate _____ Residual Value _____%

Tier (circle one): **S A B C D E** Standard Rate Incentivized Rate (check one)
Manufacturer Program Name or Number _____

Security Deposit Waiver (check one)

- S/A Tiers Waived for Standard Rate & Residual Leases
- Lease Rate increased by 0.50 pp
- SmartLease Protect/Select
- Incentivized Program Waiver

First Payment Waiver Option (check one)

- Yes No
- If yes, lessee option to waive first month payment via increased lease rate by
 - 12 - 35 Month Terms = 1.50 pp
 - 36 - 60 Month Terms = 0.70 pp

OR

- Incentivized Program Waiver

Administration Fee Reduction/Waiver

- (check one and indicate amount, if applicable)
- Yes \$ _____
 - No

Contract package is replacement for previously funded contract (Flat Cancellation) – Prior approval is required Yes No

All of the following must be completed on an Ally approved document.

Credit Application

- o Completed and signed for each party on contract
- o Completed Intent to Apply for Joint Credit section – if applicable
- Find [Approved Credit Applications List](#)
- Print blank [Ally Credit Application](#)

Contract/Lease Agreement - original

- o Completed and signed by customer(s) AND dealer in all required places
- o All aftermarket products sold listed – not in section 1
- o All figures balance
- o Assigned to Ally Financial (or affiliates)
- o Disclosed negative trade equity as appropriate
- o Lease – Garaging address included if different from address on contract or if a P.O. box is listed
- o Find [Approved Retail Installment Sale Contracts List](#)
- o Find blank [Credit Card Verification Form](#) (if applicable)

Aftermarket Products document(s) – if applicable

- o Completed and signed by customer(s) AND dealer (if required)
- o Amounts, mileage and term must match on all documents.
- o Lienholder – Ally Financial (or affiliates) and address listed
- o GAP Agreement/Rider attached and signed
- Find [Approved Credit Life & Credit Disability Underwriter List](#)
- Find [Approved Etch & Theft List](#)
- Find [Approved GAP List](#)
- Find [Approved Mechanical/Service Contracts List](#)
- Find [Approved Paint, Fabric & Leather List](#)
- Find [Approved Tire and Wheel Hazard List](#)

Insurance Information

- o Retail - Completed Agreement to Provide Insurance (Form 288G)
- o Lease – Completed insurance info on lease agreement
- o Insurance coverage verified by dealer
- o Retail - Ally Financial (or affiliates) listed as loss payee
- o Lease – Ally Financial (or affiliates) listed as loss payee & addtl insured
- Find blank [Form 288G - Confirmation of Physical Damage Insurance](#)

Co-Signer and/or Guarantor Agreement – if applicable

- o Must be completed and signed
- Find blank 3rd Party Guaranty [Form 154-Retail](#) or [Form 154 L - Lease](#)
- Find blank Cosigner 121 forms for [US](#) - [CA](#) - [IA](#) - [IL](#) - [NY](#) - [SC](#) or [TX](#)
- Find blank [Notice to Cosigner – Leasing – CO, ME & WV - CA](#) or [IA](#)
- Find blank [Explanation of Personal Obligation – WI](#) or [IL](#)

Direct Pay Authorization

- o Completed and signed authorization form
- o Do not attach a voided check
- Find blank [Direct Pay Form](#)

Lease Worksheet

- o Completed Worksheet (Form 676) or NetQuote Worksheet

Odometer Statement (Form 5033)

- o Mileage must match all other documents
- Find blank [Odometer Statement \(Form 5033\) – Beg of Lease](#)

Hail Damage Notice for Leased Vehicles

Application for Title/Registration

- o Completed and signed by customer
- o Retail - Lienholder – Ally Financial (or affiliates) and address listed
- o Lease - applicable owner
- o Lease - Lessee Address
- o ❖ MI & OH - Completed Lien form
- o ❖ FL & MN - Completed Tag, Title and/or Registration form
- Find [Retail & Lease Titling Matrix](#)

Bill of Sale

- o ❖ MN, LA, MO & UT- Master Purchase Agreement or Bill of Sale

Corporate Resolution - Business Customers only

- o Tax ID Number indicated
- o Included Tax Exempt Certificate – if applicable

AL & MS - Dispute Resolution Agreement

NJ – Lemon Law Disclosure (Lease Only)

TX - Affidavit of Lease (Signed & Notarized) Form 50-285 PPT

VT - Disclosure Relating to Amount to be Financed

Decision Notification from RouteOne or DealerTrack

Vehicle Valuation

- o **NEW** - Manufacturer's invoice and RO/Invoice for DIOs and/or upfit packages. Monroney Label (window sticker) for Aston Martin vehicles
- o **USED** - Completed Book-Out sheet with all listed options or equivalent (e.g. auction invoice)
- Find Ally [Used Vehicle Book-out Sheet](#)
- o **CERTIFIED** - Included Manufacturer's Certification screen print

❖ - denotes state specific form(s)

RETAIL DRAFTING

- Draft may be reversed if contract is not received 8 days from the contract date.
- Held Offerings greater than 20 days old "from the contract date" will be returned to the dealer and any open drafts may be reversed.

**Contact your
Ally Underwriter if you
have any questions.**